AKSHAY KUMAR A R

Bengaluru • +919945876774 • pmarakshay@gmail.com • linkedin.com/in/akshay-kumar-a-r • akshay.elimenots.xyz

Product Manager | AI/LLM Products | Enterprise SaaS | Platform & API Strategy

Product Manager with **7 years of experience** building **enterprise SaaS platforms, AI-powered products, and API-first ecosystems**. Delivered enterprise automation that reduced **operational overhead by 50%** and **onboarding time from 3 weeks to 4 days**; led **100+ partner integrations** and **SOC 2/ISO 27001 initiatives**. Currently building **LLM-powered products** spanning **RAG, synthetic data generation, and AI evaluation**.

SKILLS

- **Product:** Product Strategy, Roadmap Ownership, User Discovery, PRDs, JTBD, Prioritization, A/B Testing, GTM Strategy, OKRs, Agile/Scrum.
- **AI & Emerging Technology:** LLM Integration, RAG, Agentic Workflows, Prompt Engineering, Synthetic Data Generation, AI Evaluation, Fine-tuning Data Pipelines.
- **Platform and Analytics:** API-First Architecture, Partner Integrations, SaaS Platforms, SQL, Python, Postman, Mixpanel, Clarity.
- **Tools:** Jira, Linear, Notion, ClickUp, Figma, Mixpanel, Clarity, Postman, SQL, Python, Docker, GitHub, n8n, Zapier
- **Security & Compliance:** SOC 2, ISO 27001, GDPR, Audit Readiness, Data Privacy

PROFESSIONAL EXPERIENCE

Product Consultant

Independant - Freelance • May 2025 - Present

Product and AI consultant to early-stage founders, owning scope, AI architecture decisions, and go-to-market for 0-to-1 launches.

- Built a Synthetic Data Generation Agent (Python and no-code tools) for AI startups, removing GDPR exposure from production data and cutting data prep time 80% in 2 months.
- Ran LLM fine-tuning data pipelines: scraped and structured training data, versioned datasets, and ran evaluation cycles against domain benchmarks, reducing hallucination rate from 15% to 4%.
- Defined MVP scope, user stories, and GTM sequencing for 3 founder teams; validated problem-solution fit through structured discovery.
- Introduced Agile methodologies to streamline discovery-to-launch execution, reducing time-to-first-user by 50% (12 to 6 weeks).

Product Manager

StackBOX Services Pvt. Ltd. • July 2022 - January 2025

Owned product strategy and roadmap for an enterprise SaaS platform serving ops, inventory, and order management workflows for global clients.

- Led discovery and delivery of a **modular automation layer**, addressing 12+ weekly hours lost to inventory and order tracking; reduced operational overhead by 50% and enterprise onboarding from **3 weeks to 4 days**.
- Owned the roadmap for **order and transport management** modules, prioritized across warehouse, ops, and finance personas; improved data retrieval speed 30% and eliminated critical SLA breaches for high-volume clients.
- Drove **100+ partner integrations across APIs, ERPs, and logistics carriers**, defining technical specifications and leading cross-functional delivery to increase release velocity by 50%.
- Led the **SOC 2** and **ISO 27001** work stream: closed 12 critical control gaps with engineering, achieved **100% audit success**, and cut customer security review cycles from 8 weeks to 3.

Product Analyst

Algo Legal • December 2020 - June 2022

Managed the product lifecycle for legal-tech solutions, translating attorney requirements into technical roadmaps and actionable PRDs.

- Acted as the **primary liaison** between **legal clients**, engineering, and design, ran **structured discovery interviews**, identified 3 root causes driving 30% of all **support tickets**, and reduced **issue resolution time by 50%** through targeted **QA checkpoints**.
- **Authored PRDs** for core legal workflow features aligned to regulatory requirements, **shortening feature development cycles 50%.**
- Built a structured user feedback loop that raised participation 150% and produced a validated, prioritized backlog.

Project Manager

Decabits Software • August 2019 - November 2020

Managed delivery of 10+ SaaS products for global healthcare and fitness clients.

- Led the **0-to-1 launch** of Myanmar's first **e-pharmacy platform**, integrating custom payment solutions to drive **100% revenue growth in 3 months** and exceed user adoption targets by **50%**.
- Led the **US launch** of MGR, a **B2B fitness subscription platform**, driving market entry through **onboarding local fitness businesses** and enabling new revenue streams.
- **Streamlined stakeholder communication** across cross-functional teams, reducing **project misalignment by 80%**.
- Conducted **post-launch audits** across **5 products**, driving **25% process improvement** and strengthening continuous product optimization.

PROJECTS

Elimenots | Codeless Test Automation Platform

- Building a self-hosted test automation platform for QA teams using Playwright, FastAPI, Angular and PostgreSQL.
- Developing browser automation, real-time execution monitoring and Docker-based deployment to simplify test creation and execution.

Autonomous Synthetic Data Engine | AI Agent

- Architected an agentic synthetic data generation workflow for privacy-conscious LLM training and development.
- Implemented schema customization, bulk record generation, distribution controls and context-aware data synthesis.

Enterprise Knowledge Retrieval Agent | Chatbot

- Developed a RAG-based enterprise knowledge assistant for contextual retrieval from internal documentation.
- Automated FAQ resolution and reduced support ticket volume through context-aware responses.

EDUCATION

Bachelors in Engineering • M S Ramaiah Institute of Technology • GPA: 8.53/10 • August 2015 - June 2019

VOLUNTEERING & LEADERSHIP

StackBOX Services Pvt. Ltd.

POSH IC Member